ZiftONE

PARTNER CRM VERSION SUPPORT

	Salesforce	Microsoft Dynamics 2011	Microsoft Dynamics AX	SugarCRM	Saleslink
VERSIONS	All (only one – Hosted)	CRM 2011 – Hosted and On Premise	2012 or higher	6.0.1 or higher – Hosted and On Premise	3.5 or higher with Zift web service installation
LEADS					
Send Leads to CRM	✓	✓	✓	✓	✓
Send Leads to CRM (new)	✓	✓	✓	x	✓
Update Leads	✓	✓	✓	✓	x
Create Events for Lead	✓	✓	x	✓	x
Pull Lead Events from CRM	✓	✓	✓	✓	x
Create Events for Lead (new)	✓	✓	✓	x	x
Create Associations Between Leads and Campaigns	✓	✓	✓	x	x
Include Source Campaign in Lead Creation	x	✓	x	x	x
Send Leads as Leads OR Contacts	x	✓	x	✓	x
Accept / Reject in CRM	x	x	x	x	✓
Synchronize Lead	✓	✓	✓	✓	x
Pull Leads from CRM (new)	✓	✓	✓	x	x
Pull Lead Events from CRM (new)	✓	✓	✓	x	x
Pull CRM Lead Event Type	x	✓	x	x	x
Handle Lead Deletion to/from CRM	✓	x	x	x	x
Lead Duplicate Checking with Email	✓	✓	x	✓	x
Lead Duplicate Checking with UniqueId	✓	✓	✓	x	✓
Lead Sales Stage Field Included	✓	✓	✓	x	x
CONTACT LISTS					
Pull All Leads to Create Contact List	✓	✓	✓	✓	x
Pull All Contacts to Create Contact List	✓	✓	✓	x	x
Pull Pre-Segmented Contact List from CRM	✓	✓	x	x	x
CONTACTS					
Pull Contact from CRM	✓	✓	✓	x	x
Push Contact to CRM	✓	✓	x	x	x
Pull Contact Events	✓	✓	x	x	x
Pull Contact Accounts	✓	✓	x	x	x

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OPPORTUNITIES					
Pull Opportunities	✓	✓	✓	✓	✓
Pull Opportunity Account	✓	✓	✓	✓	✓
Pull Opportunity Contacts	✓	✓	x	✓	✓
Pull Opportunity Events	✓	✓	✓	x	x
Pull Opportunity Originating Lead	✓	✓	✓	✓	✓
Pull Opportunity Line Items	✓	✓	x	x	✓
Pull Opportunity Products	✓	✓	x	x	✓
Opp Access - All	x	✓	x	x	x
Opp Access - Contacts Match Lead with Email in Zift123	✓	x	x	✓	x
Opp Access – From Zift123 Originated Lead	x	✓	✓	x	✓
Update Opportunity Custom Fields	✓	✓	x		
PRODUCTS					
Pull All Products	x	x	x	x	x
Update Product Custom Fields	x	x	x	x	x
ACCOUNTS					
Pull All Accounts	x	✓	✓	x	x
Update Account Custom Fields	x	✓	x	x	x
CAMPAIGNS					
Pull Campaigns	✓	✓	✓	x	x
Create / Update Campaigns	✓	✓	✓	x	x