# 2020 Partner CRM Versions

| | A | B | C | D | E | F | G | H |
|---|---|---|---|---|---|---|---|---|
| 1 | | Salesforce | Microsoft Dynamics 2011 | Microsoft Dynamics AX | SAP CRM 7.0 | Sugar | Sage | Saleslink |
| 2 | VERSIONS | All (only one - Hosted) | CRM 2011 - Hosted and On Premise | 2012 or higher | 7.0 or higher | 6.0.1 or higher - Hosted and On Premise | Hosted version; Premise version with web services support (typically 6.0 or higher) | 3.5 or higher with Zift web service installation |
| 3 | | | | | | | | |
| 4 | LEADS | | | | | | | |
| 5 | *Send Leads to CRM* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 6 | *Send Leads to CRM (new)* | ✓ | ✓ | ✓ | ✓ | × | ✓ | ✓ |
| 7 | *Update Leads* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | × |
| 8 | *Create Events for Lead* | ✓ | ✓ | × | ✓ | ✓ | ✓ | × |
| 9 | *Pull Lead Events from CRM* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | × |
| 10 | *Create Events for Lead (new)* | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 11 | *Create Association Between Leads and Campaigns* | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 12 | *Include Source Campaign in Lead Creation* | × | ✓ | × | × | × | × | × |
| 13 | *Send Leads as Leads OR Contacts* | × | ✓ | × | × | ✓ | × | × |
| 14 | | | | | | | | |
| 15 | *Accept / Reject in CRM* | × | × | × | × | × | × | ✓ |
| 16 | *Synchronize Lead* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | × |
| 17 | *Pull Leads from CRM (new)* | ✓ | ✓ | ✓ | ✓ | × | ✓ | × |
| 18 | *Pull Lead Events from CRM (new)* | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 19 | *Pulling CRM Lead Event Type* | × | ✓ | × | × | × | × | × |
| 20 | *Handles Lead Deletion to/from CRM* | ✓ | × | × | × | × | × | × |
| 21 | *Lead Duplicate Checking with Email* | ✓ | ✓ | × | × | ✓ | ✓ | × |
| 22 | *Lead Duplicate Checking with UniqueId* | ✓ | ✓ | ✓ | ✓ | × | × | ✓ |
| 23 | *Lead Sales Stage Field Included* | ✓ | ✓ | ✓ | × | × | × | × |
| 24 | | | | | | | | |
| 25 | CONTACT LISTS | | | | | | | |
| 26 | *Pull All Leads to Create Contact List* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | × |
| 27 | *Pull All Contacts to Create Contact List* | ✓ | ✓ | ✓ | × | × | × | × |
| 28 | *Pull Pre-Segmented Contact List from CRM* | ✓ | ✓ | × | × | × | × | × |
| 29 | | | | | | | | |
| 30 | CONTACTS | | | | | | | |
| 31 | *Contact Pull from CRM* | ✓ | ✓ | ✓ | × | × | × | × |
| 32 | *Contact Push to CRM* | ✓ | ✓ | × | × | × | ✓ | × |
| 33 | *Contact Events Pull* | × | ✓ | × | × | × | × | × |
| 34 | *Contact Account Pull* | × | ✓ | × | × | × | × | × |
| 35 | | | | | | | | |
| 36 | OPPORTUNITIES | | | | | | | |
| 37 | *Pull Opportunities* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 38 | *Pull Opportunity Account* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 39 | *Pull Opportunity Contacts* | ✓ | ✓ | × | ✓ | ✓ | ✓ | ✓ |
| 40 | *Pull Opportunity Events* | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 41 | *Pull Opportunity Originating Lead* | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 42 | *Pull Opportunity Line Items* | ✓ | ✓ | × | ✓ | × | × | ✓ |
| 43 | *Pull Opportunity Products* | ✓ | ✓ | × | ✓ | × | × | ✓ |
| 44 | *Opp Access - All* | × | ✓ | × | × | × | × | × |
| 45 | *Opp Access - Contacts match Lead with Email in Zift123* | ✓ | × | × | × | ✓ | ✓ | × |
| 46 | *Opp Access - From Zift123 Originated Lead* | × | ✓ | ✓ | ✓ | × | × | ✓ |
| 47 | Update Opportunity Custom Fields | ✓ | ✓ | × | ✓ | | | |
| 48 | | | | | | | | |
| 49 | | **Salesforce** | **Microsoft Dynamics 2011** | **Microsoft Dynamics AX** | **SAP CRM 7.0** | **Sugar** | **Sage** | **Saleslink** |
| 50 | PRODUCTS | | | | | | | |
| 51 | Pull All Products | × | × | × | × | × | × | × |
| 52 | Update Products Custom Fields | × | × | × | × | × | × | × |
| 53 | | | | | | | | |
| 54 | ACCOUNTS | | | | | | | |
| 55 | Pull All Accounts | × | ✓ | ✓ | × | × | × | × |
| 56 | Update Account Custom Fields | × | ✓ | × | × | | × | × |
| 57 | | | | | | | | |
| 58 | CAMPAIGNS | | | | | | | |
| 59 | Pull Campaigns | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 60 | Create / Update Campaigns | ✓ | ✓ | ✓ | ✓ | × | × | × |
| 61 | | | | | | | | |